



APPLICATION PLAN FOR QUALITY AND SECTORAL OBJECTIVES IN 2013

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QUALITY OBJECTIVE	POSITION IN QUALITY POLICY	THOSE RESPONSIBLE	RESOURCE REQUIREMENT	STRATEGIES TO BE FOLLOWED TO ACHIEVE THE TARGET AND ACTIVITIES	JANUARY		FEBRUARY		MARCH		APRIL		MAY		JUNE		JULY		AUGUST		SEPTEMBER		OCTOBER		NOVEMBER		DECEMBER					
					P	G	P	G	P	G	P	G	P	G	P	G	P	G	P	G	P	G	P	G	P	G	P	G	P	G	P	G
1 - Providing at least 15 hours of training for all personnel working. 100% compliance with Training Plan	Continuous Development	Managing Director/ QAS	Training Budget	Providing consultant support and necessary resource																												
2- Performance evaluation of staff should be minimum 85.	Continuous Development	Managing Director/ QAS	Human Resources	To make effective planning																												
3-To exceed the company turnover in 2012 in the ratio of 5% in 2013	Continuous Development	Managing Director	Budget	To make effective planning and to reach more customers																												
4-To keep the number of customer same compared to last year	Customer Satisfaction	Marketing Supervisor	Budget	To contact with more customers																												
5-To keep the result of customer satisfaction over 90%	Customer Satisfaction	Marketing Supervisor	Budget	To fulfill customer's requests and improve the quality																												
6- To increase the rate of ship dismantling up to 8% in tonnage compared to last year	Continuous Improvement	Managing Director	Budget	To make effective planning and to increase the number of employee																												
6-To increase the sales volume up to 8% compared to last year	Continuous Improvement	Managing Director	Budget	To make Effective Sales planning																												
7-To increase the profitability up to 10% compared to last year	Continuous Improvement	Managing Director	Budget	To make effective planning and control																												
8-To realize Subcontractor Satisfaction as 90%	Continuous Improvement	Managing Director	Budget	To do service research																												
9-To upgrade the model of construction equipment or increase their numbers .	Continuous Development	Managing Director	Budget	To provide necessary resource																												
10-To construct 1 indoor warehouse in addition to infrastructure investments	Continuous Development	Managing Director	Budget	To provide necessary resource																												
11-To participate in Sectoral Fairs visit at least once a year	Continuous Development	Supervisor/Maintenance	Budget	To provide necessary resource																												
12- To record the faults occurred in equipment at 4 hours per month	Continuous Development	Production Supervisor/ Maintenance Supervisor	Budget	To make effective planning and control																												
13- To employ 2 white-collar staff.	Continuous Development	Managing Director	Budget	To provide necessary resource																												

PREPARED BY: QUALITY MANAGEMENT REPRESENTATIVE

APPROVED BY: GENERAL MANAGER